Common Nonverbal mistakes made in a job interview:

- 21% Playing with hair or touching face
- 47% Having little or no knowledge of the company
- 67% Failure to make eye contact
- 38% Lack of smile
- 33% Bad posture
- 21% Crossing arms
- 9% Using too many hand gestures
- 26% Weak handshake
- 33% Excess fidgeting

Statistics show that when meeting new people the impact is:

- 7% of what they actually say
- 38% quality of voice and overall confidence
- 55% the way they dress, act, and walk through the door
- 70% Employers don’t want applicants to be fashionable or trendy
- 65% Employers who said clothes could be deciding factor between 2 similar candidates

Top Ten Most common mistakes made at a job interview:

1. Over explaining why you left your last job
2. Failing to set yourself a part from other candidates
3. "Winging the interview"
4. Trying to be all things to all people
5. Concentrating too much on what you want
6. Inadequate Research about employer
7. Not showing enough interest/enthusiasm
8. Lacking humor, warmth/personality
9. Conveying that you are not over it
10. Most common interview questions:

- Tell me about yourself
- Why do you want to work for us?
- What do you know about our company?
- Tell us about your strengths and weaknesses?
- Why should we hire you over the other candidates?

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