FINANCIAL STATEMENTS

University of North Alabama Foundation September 30, 2005 and 2004

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of University of North Alabama Foundation

We have audited the accompanying statements of financial position of University of North Alabama Foundation (a nonprofit organization) as of September 30, 2005 and 2004 and the related statements of activities, functional expenses, changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of University of North Alabama Foundation as of September 30, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Florence, Alabama December 1, 2005

Patterson, Prince + associates, P.C.

STATEMENT OF FINANCIAL POSITION

University of North Alabama Foundation

September 30, 2005 and 2004

ASS	ETS	
Current Assets:	2005	2004
Cash and Cash Equivalents	\$ 5,306,991	\$ 4,502,418
Accounts Receivable	7,025	27,306
Pledges Receivable	329,488	410,816
Inventories	48,659	32,247
Interest Receivable	12,224	44,237
Land Held for Sale	-	113,100
Total Current Assets	5,704,387	5,130,124
Investments:		
Cash Restricted for Long Term Investment	10,711	55,842
Investments	8,195,854	8,001,920
Total Investments	8,206,565	8,057,762
Fixed Assets:		
Donated Artifacts and Collectibles	176,650	41,650
Vehicle	-	30,000
Furniture and Equipment	34,064	34,064
	210,714	105,714
Less: Accumulated Depreciation	27,671	23,883
Total Fixed Assets	183,043	81,831
Other Assets		
Investment - Campus Projects, LLC	30,000	-
Other Assets	179,740	139,429
Total Other Assets	209,740	139,429
TOTAL ASSETS	\$ 14,303,735	\$ 13,409,146

STATEMENT OF FINANCIAL POSITION

University of North Alabama Foundation

September 30, 2005 and 2004

LIABILITIES AND NET ASSETS					
Current Liabilities: Accounts Payable Obligations under Annuity Contracts - Current Portion	2005 \$ 68 60,719	\$ - 60,223			
Total Current Liabilities	60,787	60,223			
Obligations under Annuity Contracts - Deferred Portion	364,046	383,096			
Total Liabilities	424,833	443,319			
Net Assets: Unrestricted Temporarily Restricted Permanently Restricted	391,050 2,768,827 10,719,025	331,803 2,278,878 10,355,146			
Total Net Assets	13,878,902	12,965,827			
TOTAL LIABILITIES AND NET ASSETS	\$ 14,303,735	\$ 13,409,146			

STATEMENT OF ACTIVITIES

University of North Alabama Foundation

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
SUPPORT AND REVENUE:				
Support: Donations	\$ 54,398	\$ 408,222	\$ 329,379	\$ 791,999
In-Kind Donations	135,000	14,729	-	149,729
Other Income	1,053	109,865	-	110,918
Transfers	42,947	(77,447)	34,500	-
Net Assets Released from Restriction	786,192	(786,192)		
Total Support	1,019,590	(330,823)	363,879	1,052,646
Revenue: Interest Income Net Unrealized and Realized Gain	12,381	402,765	-	415,146
on Investments		418,007		418,007
Total Revenue	12,381	820,772		833,153
TOTAL SUPPORT AND REVENUE	1,031,971	489,949	363,879	1,885,799
EXPENSES: Program Services Support Services	728,620 244,104	- -		728,620 244,104
TOTAL EXPENSES	972,724			972,724
Net Change in Assets Net Assets at Beginning of Year	59,247 331,803	489,949 2,278,878	363,879 10,355,146	913,075 12,965,827
110t / 1850ts at Doguming Of Toa		2,210,010	10,555,140	12,703,027
NET ASSETS AT END OF YEAR	\$ 391,050	\$ 2,768,827	\$ 10,719,025	\$ 13,878,902

STATEMENT OF ACTIVITIES

University of North Alabama Foundation

	UNR	ESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	,	TOTAL
SUPPORT AND REVENUE:					_	
Support:						
Donations	\$	67,728	\$ 605,806	\$ 2,264,032	\$	2,937,566
In-Kind Donations		42,000	54,246			96,246
Other Income		5,250	28,853	-		34,103
Transfers		63,984	(190,302)	126,318		-
Net Assets Released from Restriction		510,493	(510,493)	-		
Total Support		689,455	(11,890)	2,390,350		3,067,915
Revenue:						
Interest Income		7,399	268,000	-		275,399
Dividend Income		-	48,422	-		48,422
Net Unrealized and Realized (Loss)						
on Investments	-	-	191,776		_	191,776
Total Revenue		7,399	508,198	-		515,597
TOTAL SUPPORT AND REVENUE		696,854	496,308	2,390,350		3,583,512
EXPENSES:						
Program Services		461,986	-	-		461,986
Support Services		270,103			_	270,103
TOTAL EXPENSES	-	732,089				732,089
Net Change in Assets		(35,235)	496,308	2,390,350		2,851,423
Net Assets at Beginning of Year		367,038	1,782,570	7,964,796	_	10,114,404
NET ASSETS AT END OF YEAR	\$	331,803	\$ 2,278,878	\$ 10,355,146	\$	12,965,827

STATEMENT OF FUNCTIONAL EXPENSES

Schedule of Program Services

University of North Alabama Foundation

For the Years Ended September 30, 2005 and 2004

	2005	2004
Scholarships Awarded	\$ 136,656	\$ 191,449
Eminent Scholars Support	131,522	32,819
Academic Program Support	35,522	33,732
Alumni Program Support	28,567	29,153
Annuities	42,828	37,745
Other Program Support	353,525	137,088
TOTAL PROGRAM SERVICES	\$ 728,620	\$ 461,986

STATEMENT OF FUNCTIONAL EXPENSES

Schedule of Support Services

University of North Alabama Foundation

	Management & General		Fund Raisi		Total Support Services		
Contract Services - Executive Director	\$	50,000	\$	-	\$	50,000	
Contract Services - Other		76,496		2,020		78,516	
Supplies		5,839	1	12,487		18,326	
Cost of Sales		-		-		-	
Meals		13,313		6,226		19,539	
Travel		1,184		3,813		4,997	
Program Supplies		•		-		-	
Postage		708		5,187		5,895	
Legal & Accounting		10,309		-		10,309	
Telephone		1,352		-		1,352	
Insurance		8,513		-		8,513	
Depreciation		3,788		-		3,788	
Printing and Copying		412		4,769		5,181	
Membership Dues		2,081		3,400		5,481	
Advertising		•		-		-	
Credit Card Fees		165		141		306	
Software & Maintenance		5,228	1	1,735		16,963	
Staff Development		980		750		1,730	
Gifts & Flowers		5,559		50		5,609	
Construction Costs		=		-		-	
Stipends		-		-		- ,	
Fundraisers & Volunteers		-		114		114	
Awards				2,123		2,123	
Miscellaneous Expenses		364		4,998		5,362	
TOTAL SUPPORT SERVICES	\$	186,291	\$ 5	7,813	<u>\$</u>	244,104	

STATEMENT OF FUNCTIONAL EXPENSES Schedule of Support Services

University of North Alabama Foundation

	Management & General		Fund Raising		Total Support Services		
Contract Services - Executive Director	\$	50,000	\$	-	\$	50,000	
Contract Services - Other		72,534		2,159		74,693	
Supplies		4,058		11,240		15,298	
Cost of Sales		-		35,135		35,135	
Meals		4,989		6,636		11,625	
Travel		6,179		1,201		7,380	
Program Supplies				5,103		5,103	
Postage		4,384		5,359		9,743	
Legal & Accounting		9,050		-		9,050	
Telephone		656		-		656	
Insurance		8,493		-		8,493	
Depreciation		1,777		-		1,777	
Printing and Copying		10,302		10,213		20,515	
Membership Dues		747		4,705		5,452	
Advertising		-		535		535	
Credit Card Fees		393		-		393	
Software & Maintenance		3,319		-		3,319	
Staff Development		624		-		624	
Gifts & Flowers		1,629		1,515		3,144	
Construction Costs		4,453		-		4,453	
Stipends		-		566		566	
Fundraisers & Volunteers		-		257		257	
Awards		-		1,251		1,251	
Miscellaneous Expenses		641			_	641	
TOTAL SUPPORT SERVICES	\$	184,228	\$	85,875	\$	270,103	

STATEMENT OF CASH FLOWS

University of North Alabama Foundation

For the Years Ended September 30, 2005 and 2004

	 2005	 2004
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in Net Assets	\$ 913,075	\$ 2,851,423
Adjustments to Reconcile Change in Net Assets to Net		
Cash used for Operating Activities:		
Depreciation	3,788	1,777
Realized and Unrealized (Gain) Loss on Sale of Investments	(418,007)	(191,776)
Decrease (Increase) in Accounts Receivable	22,639	(3,361)
Decrease (Increase) in Pledges Receivable	81,328	(386,262)
Decrease (Increase) in Inventory	(16,412)	(3,692)
Decrease (Increase) in Interest Receivable	32,013	801
Decrease (Increase) in Assets Held for Sale	-	(42,000)
Decrease (Increase) in Other Assets	72,789	69,922
Increase (Decrease) in Accounts Payable	68	(42,723)
Increase (Decrease) in Amortization of Discount on Pledges Receivable	(2,358)	7,030
Increase (Decrease) in Obligation Under Annunity Contracts	(18,554)	(121,921)
Transfer Fixed Assets	•	26,572
In-Kind Donation of Artifacts and Collectibles	(135,000)	-
Contributions Restricted for Investment	 (329,379)	 (2,390,350)
Net Cash Provided (Used) by Operating Activities	205,990	(224,560)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Sale (Purchase) of Investments	269,204	(1,361,961)
(Purchase) of Fixed Assets		 (9,700)
Net Cash Provided (Used) by Investing Activities	269,204	(1,371,661)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions Restricted for Permanent Investment	 329,379	 2,390,350
Net Cash Provided by Financing Activities	329,379	2,390,350
Net Increase in Cash and Cash Equivalents	804,573	794,129
Cash and Cash Equivalents at Beginning of Year	4,502,418	 3,708,289
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 5,306,991	\$ 4,502,418

University of North Alabama Foundation

September 30, 2005 and 2004

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION'S ACTIVITIES

The University of North Alabama Foundation (the Foundation), is a nonprofit organization existing to assist the University of North Alabama (the University), a public institution of higher education, in promoting, sponsoring, fostering and carrying out activities to broaden educational opportunities for and services to the students and alumni.

BASIS OF PRESENTATION

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, <u>Financial Statements of Notfor-Profit Organizations</u>. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

CONTRIBUTIONS

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Endowment contributions and investments are permanently restricted by the donor. Investment earnings available for distribution are recorded in unrestricted net assets. Investment earnings with donor restrictions are recorded in temporarily or permanently restricted net assets based on the nature of the restrictions.

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

PLEDGES (Promises to Give)

Unconditional promises to give are recognized as revenue in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if they are expected to be collected in one year and at fair value if they are expected to be collected in more than one year. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

ACCOUNTING METHOD

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

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University of North Alabama Foundation

September 30, 2005 and 2004

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

CASH AND CASH EQUIVALENTS

The Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents as reported in the Statement of Cash Flows excludes cash restricted for long-term investment. Banks holding the Foundation's cash balances insure the account up to \$100,000 through the Federal Deposit Insurance Corporation. The Foundation requires collateral to support the credit risk for the amounts in excess of the insured limits. These cash funds are held in interest bearing accounts.

EQUIPMENT

Equipment is carried at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets, generally 5 to 7 years. As permitted by SFAS No. 93, the Foundation does not recognize depreciation on fine art and furniture collectibles. In addition, the Foundation utilizes certain facilities and equipment owned by the University. Such facilities and equipment are not recorded on the books of the Foundation.

INCOME TAXES

The Foundation has been granted tax-exempt status as provided by Section 501(c)(3) of the Internal Revenue Code and therefore has made no provision for federal income taxes in the accompanying statement.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

INVESTMENTS

Investments are composed of various stocks, mutual funds and real estate and are carried at Fair Market Value.

University of North Alabama Foundation

September 30, 2005 and 2004

NOTE 2: PLEDGES RECEIVABLE

As of September 30, 2005 and 2004, the Foundation has pledges receivable totaling \$329,488 and \$410,816, respectively. No allowance has been made for uncollectible amounts. Most pledges receivable are restricted by donors for scholarships or are available for general operating support purposes. All pledges receivable at September 30, 2005 and 2004 are due within one to five years. The total pledges receivable as of September 30, 2005 includes \$102,510 temporarily restricted and \$231,740 permanently restricted. Pledges receivable as of September 30, 2004 includes \$23,010 temporarily restricted and \$394,835 permanently restricted. Net pledges receivable were discounted to present value at September 30, 2005 and 2004 using a discount rate of 5%. The net effect at September 30 is as follows:

	<u>2005</u>	<u>2004</u>
Total Pledge Receivable Unamortized Discount	\$ 334,250 4,762	\$ 417,845 7,029
NET PLEDGES RECEIVABLE	\$ 329,488	\$ 410,816

NOTE 3: INVESTMENTS

Investments are reported at their market value. Securities traded on a national securities exchange are valued at the last reported sales price on the last business day of the year. Investments traded in the overthe-counter market and listed securities for which no sale was reported on that date are valued at fair value based upon the most recently reported bid prices. Short-term investments are valued at cost which approximates market. Certain other investments are valued at fair value as determined by the Foundation or its trustee banks.

Realized and unrealized investment gains or losses are determined by comparison of asset cost to net proceeds received at the time of disposal and changes in the difference between market values and cost, respectively. These amounts are reflected in the financial statements as net unrealized and realized gain or loss on investments.

The Foundation has established a common investment fund for its restricted funds which allows for the commingling of various trust assets into the common investment fund. The common investment fund is maintained at two separate trustee banks, and investment in the funds is limited only to the trust funds of the Foundation.

Investments held by the Foundation consisted of the following at September 30:

	<u>2005</u>		<u>2004</u>
Cash and Cash Equivalents	\$ 10,710	\$	55,842
U. S. Government Obligations	1,802,647	1	2,691,128
Bonds	378,824	ļ	811,170
Common and Preferred Stock	522,342	!	150,062
Mutual Funds	5,492,042	-	4,349,560
TOTAL INVESTMENTS	\$ 8,206,565	\$	8,057,762

University of North Alabama Foundation

September 30, 2005 and 2004

NOTE 3: INVESTMENTS (Continued)

Investments as of September 30 are summarized as follows:

	200	05	20	04
*	Cost	Market	Cost	Market
U. S. Government Obligations & Bonds	\$ 2,222,776	\$ 2,181,471	\$ 3,391,330	\$ 3,502,298
Common and Preferred Stock & Mutual Funds	6,025,288	6,014,383	5,759,239	4,499,622
TOTAL INVESTMENTS	<u>\$ 8,248,064</u>	<u>\$ 8,195,854</u>	<u>\$ 9,150,569</u>	<u>\$ 8,001,920</u>

NOTE 4: FIXED ASSETS

Fixed Assets consisted of the following at September 30:

		<u>2005</u>		<u>2004</u>
Donated Artifacts and Collectibles Antique Automobile	\$	176,650	\$	41,650 30,000
Furniture and Equipment Computer Software	_	24,364 9,700	-	24,364 9,700
Less Accumulated Depreciation	\$	210,714 27,671	\$	105,714 23,883
TOTAL FIXED ASSETS	<u>\$</u>	183,043	\$	81,831

NOTE 5: PROGRAM SUPPORT

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated to Other Program Support as follows:

	<u>2005</u>	<u>2004</u>
Decade of the Fifties Reunion	\$ 22,565	\$ -
Sportsman Club	6,145	-
ROTC Memorial	-	5,161
Smith Bell Tower	11,369	62,779
UNA Coffee Table Books	6,340	485
UNA Magazine	9,798	0
Lion Account	29,820	31,365
Coby Hall Campaign	257,358	3,105
Lion Truck & Trailer	-	26,573
Other Program Support	10,130	7,620
Calculation of the control of the co		
TOTAL OTHER PROGRAM SUPPORT	\$ 353,525	<u>\$ 137,088</u>

University of North Alabama Foundation

September 30, 2005 and 2004

NOTE 6: NET ASSETS RELEASED FROM RESTRICTIONS:

Donor-imposed restrictions on temporarily restricted net assets were satisfied for the years ended September 30 as follows:

	<u>2005</u>		<u>2004</u>
Purpose for which restricted contributions were used: Program Services Instruction Scholarships	\$ 480,892 168,644 136,656	\$	291,745 27,299 191,449
TOTAL NET ASSETS RELEASED FROM RESTRICTIONS	\$ 786,192	<u>\$</u>	510,493

NOTE 7: NATURE AND AMOUNT OF TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets are available for the following purposes at September 30:

	<u>2005</u>	<u>2004</u>
Program Services Instruction Scholarships	\$ 929,274 924,416 915,137	\$ 1,666,916 34,964 576,998
TOTAL TEMPORARILY RESTRICTED NET ASSETS	<u>\$ 2,768,827</u>	<u>\$ 2,278,878</u>

NOTE 8: NATURE AND AMOUNT OF PERMANENTLY RESTRICTED NET ASSETS:

Permanently restricted net assets in the following amounts are restricted to investments in perpetuity, the income which is expendable for the following purposes at September 30:

	<u>2005</u>	<u>2004</u>
Program Services & Instruction Scholarships	\$ 4,914,812 	\$ 4,919,935 5,435,211
TOTAL PERMANENTLY RESTRICTED NET ASSETS	\$10,719,025	\$10,355,146