



University of North Alabama
Office of Procurement
UNA Box 5025
Florence, AL 35632
Phone: (256)765-4206
Fax: (256)765-4329

Bid No. 2011-26 For: Exclusive Wireless Services

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INVITATION FOR BIDS:

Sealed Proposals for furnishing materials, equipment or services as described herein will be received at the Purchasing Department, Bibb Graves Hall, Room 21, University of North Alabama, Florence, Alabama, until 2:00 p.m. local time on June 23, 2011.

It is understood that the owner may accept any or all items at the prices listed in this proposal within a noted timeframes on the specification page. Time is of the essence to this bid and if delivery is not made within the time specified, the University reserves the right to cancel any order placed as a result of this bid. This bid may be withdrawn at any time prior to the scheduled time for the opening of bids, or any authorized postponement thereof.

DIRECTIONS FOR MAILING BIDS:

Do not place more than one bid in an envelope. Envelopes containing more than one bid may not be opened in time for a bid to be considered.

Envelopes containing bids must be sealed, marked and addressed as follows:

| | | |
|---------------|--|--|
| ADDRESSED TO: | (If via U.S. Mail) University of North Alabama Purchasing Department - Bid 2011-26 UNA Box 5025 615 N Pine Street Florence, AL 35632-0001 | (If via commercial package delivery service) University of North Alabama Purchasing Department - Bid 2011-26 Bibb Graves Hall, Room 21 One Harrison Plaza Florence, AL 35632-0001 |
|---------------|--|--|

BID FOR: Exclusive Wireless Services
Bid No. 2011-26

CAUTION – The above mailing address line, UNA Box 5025, is the address for the University of North Alabama Central Mail Room and is not part of the physical address for the University of North Alabama Purchasing Department. Envelopes or packages addressed to this box number may not be received in the Purchasing Department by the specified bid due date and time. It is the bidder's responsibility to ensure that the bid is received in the Purchasing Department by the date and time specified; no assumptions should be made in regard to an extension due to unforeseen circumstances of any kind, no due date or time will change without advance written notice from the Procurement Office.

Bidders are strongly cautioned to mail or ship bids to allow ample time for receipt in the Purchasing Department, not the Central Mail Room nor Central Receiving. Overnight or next day delivery services may not be adequate.

Bids received in the Purchasing Department after the specified date and time set forth above will not be considered and will be returned to the bidder

Bids will be opened in Bibb Graves Hall, Room 21 at 2:00 p.m. local time on June 23, 2011

Revised 1/30/08

BIDDER'S NAME: _____ **BY:** _____
Signed by Company Representative



Bid No. 2011-26 For: Exclusive Wireless Services

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INSTRUCTIONS TO BIDDERS

1. All bidders are to submit bids on proposal forms furnished by the Director of Purchasing, University of North Alabama (forms enclosed). All bid forms are to be signed in all designated spaces by an authorized officer or employee of the bidder. Telephone bids will not be accepted. Bids submitted by "fax" machine will not be accepted. All bids are to be mailed or delivered in a sealed envelope.
2. All bidders shall base their proposals on the exact schedule of equipment, material or service specifications herein.
3. Pictures, descriptions, and specifications should accompany all bids when required or desirable. Samples may be required and, if so, shall be furnished free of cost to the Owner.
4. Reference to manufacturers, suppliers, catalog numbers, etc., is intended to set quality standards and does not preclude bids from others as long as quality standards are met. Offers of equal items shall state the brand and number or level of quality. Alternates will not be considered unless they conform to the specifications.
5. All bidders are required to submit unit prices and extended prices, where applicable, for each item bid. Where the unit price and the extended total price do not agree, the unit price shall prevail.
6. The Owner reserves the right to accept any or all items on any bidder's proposal at the unit price submitted. The Owner reserves the right to reject any and all bids and to waive informalities.
7. All prices submitted on the proposal are to be delivered prices to the University of North Alabama and shall not include any state or local sales tax.
8. Bidders should sign & return all pages of the complete bid to imply complete understanding and compliance with all bid requirements.
9. All questions should be directed to the Purchasing Office, University of North Alabama, UNA Box 5025, Florence, AL 35632-0001, phone 256/765-4206.
10. Should a bidder find discrepancies in, or omissions from the bid documents or should he be in doubt as to their meaning, he should at once notify the Owner who will send written instructions to all bidders.
11. Bids received after the bid opening date and time, or any authorized postponement thereof, will not be considered.
12. **EQUAL EMPLOYMENT OPPORTUNITY/U.S. FAIR LABOR STANDARDS ACT:** By signing this proposal, bidder certifies that bidder is in compliance with the nondiscrimination clause contained in Section 202, Executive Order 11246, as amended by Executive Order 11375, relative to Equal Employment Opportunity for all persons without regard to race, color, religion, sex, or national origin, and the rules and regulations prescribed by the Secretary of Labor, Veteran's Act 38USC4212, Section 503 - Rehabilitation act of 1973 Title I of the Americans with Disabilities Act of 1990 42USC12101, and that any and all goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof.
13. Verbal communication shall have no force or affect whatsoever toward this bid or the entire agreement. All parties represent that no promises, representations, or inducements have been made with respect to the subject matter of the bid nor a contract, except as specifically set forth herein. The bid or final contract can only be changed, altered, modified or amended by written agreement from both parties.

BIDDER'S NAME: _____ **BY:** _____
Signed by Company Representative



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PROPOSAL FORM

In compliance with the University of North Alabama **INVITATION FOR BIDS** and **INSTRUCTIONS TO BIDDERS**, the undersigned hereby proposes to furnish and supply items to the University of North Alabama, Florence, Alabama, in strict accordance with the **SCHEDULE** and **SPECIFICATIONS**.

The undersigned bidder/proposer hereby certifies that it, its officers, partners, owners, providers, representatives, employees, and parties in interest, including the affiant, has not in any way colluded, conspired, connived or agreed, directly or indirectly, with any other bidder/proposer, potential bidder/proposer, firm or person, in connection with this solicitation, to submit a collusive or sham bid/proposal, to refrain from bidding/proposing, to manipulate or ascertain the price(s) of other bidders/proposers or potential bidders/proposers, or to secure through any unlawful act an advantage over other bidders/proposers or the university.

The prices submitted herein have been arrived at in an entirely independent and lawful manner by the bidder/proposer without consultation with other bidders/proposers or potential bidders/proposers or foreknowledge of the prices to be submitted in response to this solicitation by other bidders/proposers or potential bidders/proposers on the part of the bidder/proposer, its officers, partners, owners, providers, representatives, employees, or parties in interest, including the affiant.

DATED: _____

COMPANY NAME: _____

BY: _____
(Signature)

(Typed or Printed Name)

(Title)

BUSINESS ADDRESS: _____

TELEPHONE: _____

Email Address: _____

NUMBER OF DAYS TO DELIVER AFTER ORDER IS RECEIVED: _____

TERMS: _____

If Bidder is a Corporation, write the State of Incorporation, and if a Partnership, give full name of partners, using space below.

BIDDER'S NAME: _____ **BY:** _____
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UNIVERSITY OF NORTH ALABAMA

VENDOR CERTIFICATION

PURSUANT TO ACT NO 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVER INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES IN ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEREBY CERTIFYING THEIR COMPLIANCE WITH ACT NO 2006-557. THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE.

Bidder here certifies full compliance with Act No. 2006-557:

Date: _____

Company: _____

Authorizing Signature: _____

Printed Name: _____

Title: _____

BIDDER'S NAME: _____ **BY:** _____

Signed by Company Representative



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State of Alabama
Disclosure Statement
(Required by Act 2001-955)

ENTITY COMPLETING FORM

Agreement Number

ADDRESS

CITY, STATE, ZIP

TELEPHONE NUMBER

()

STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD

ADDRESS

CITY, STATE, ZIP

TELEPHONE NUMBER

()

This form is provided with:

☐ Contract ☐ Proposal ☐ Request for Proposal ☐ Invitation to Bid ☐ Grant Proposal

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

☐ Yes ☐ No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of good or services previously provided, and the amount received for the provision of such goods or services.

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

☐ Yes ☐ No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

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Signed by Company Representative



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2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.

Signature

Date

Notary's Signature

Date

Date Notary Expires

Act 2001-995 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

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SPECIFICATIONS / REQUIREMENTS

"Official Wireless Provider for the University of North Alabama"

The University of North Alabama is seeking an Exclusive Wireless Service Provider. The goal is to engage in a Major Account Agreement with a qualified provider. The University is seeking a minimum three (3) year commitment, effective 8/01/11, with the option to extend 2 more years. The proposals submitted will be evaluated in their entirety.

Right to Reject: The University of North Alabama reserves the right, in its sole discretion, to reject any or all proposals received if they do not adequately support the University's needs.

The exclusive partner will support all of the University voice and data wireless plans and have discreet marketing access to all University students, faculty and staff as well as alumni groups. The selected Wireless provider should exhibit integrity and commitment to quality. This partnership will demonstrate good will within the region. The partner will be recognized as a supporter of higher education and the opportunities that athletics provides to future leaders.

General Information about UNA:

The University of North Alabama engages in teaching, research, and service in order to provide educational opportunities for students, an environment for discovery and creative accomplishment, and a variety of outreach activities meeting the professional, civic, social, cultural, and economic development needs of our region in the context of a global community.

The University occupies the beautiful campus of over 130 acres in a residential section of Florence, Alabama. Florence is located just north of the Tennessee River and is the largest city in a four-city area that includes Tusculumbia, Sheffield and Muscle Shoals. The entire metropolitan area has a combined population of approximately 140,000 people. The University of North Alabama, established in 1830 as LaGrange College, became in 1872 the first state-supported teachers' college south of the Ohio River and one of the first coed colleges in the nation. The University of North Alabama has developed into a comprehensive regional university providing quality educational opportunities for over 7500 students, with majors in four colleges—arts and sciences, business, education, and nursing and allied health; supported by over 700 faculty and staff.

North Alabama's Department of Athletics (NCAA Division II) believes that the student-athlete is a representative of the general student body, with like academic qualifications and the same probability of academic success. The individual's rights and academic goals should be supported by the University's desire to conduct successful athletics programs. Participation in Intercollegiate Athletics programs, while augmenting the student's formal education, should lead to the development of a well-rounded, more enlightened individual.

The Department of Athletics serves as a window to University of North Alabama, the campus community and the Shoals community. We recognize our obligation to serve as an engaged, concerned, and committed partner in the community and surrounding areas.

Integrity is indispensable to an intercollegiate athletics program, for without it, sport loses its true meaning. North Alabama Athletics believes that administrators, coaches, and student-athletes, in concert with all the members of the University community, must share a total commitment to abiding by the rules and regulations of the NCAA, the GSC, and the institution in the endeavor to be successful. We expect commitment to excellence from our corporate partners.

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Proposers must be aware that, with the exception of trade secrets, all information submitted by them in response to this RFP may be subject to open review under Alabama Law.

No information obtained in any conversation with any University of North Alabama personnel will serve to change the requirements and/or scope of the BID.

If you have an exception or a concern with anything in this BID it is important to raise that issue, in writing, by email to chconlon@una.edu. By doing so, you afford yourself the maximum opportunity to discuss and potentially change that language. Any change made by The University of North Alabama in response to a Request for Changes/Clarifications shall be communicated to all parties who in receipt of this BID and any change to the BID document will be published and updated on the Procurement website as well.

Exclusive Wireless Provider sought to provide:

The University of North Alabama is interested in entering into a major account agreement that will at a minimum provide:

- A. Special discount options for the UNA Athletics Department (40 lines)
- B. A Rebate and Sponsorship package supporting scholarships and academic enhancement opportunities.
- C. Competitive voice/data plans and equipment for all University Departments. (Pricing must meet or exceed any existing Alabama State Contract or GSA)
- D. Ability to retain phone numbers currently in use if a change is required to migrate to the awarded exclusive partner.
- E. Models of phones to be provided will be determined by the scope of the position and the features needed to conduct business.
- F. 2 – 3 day delivery of all equipment.
- G. 24/7 Customer Service capable of communicating with and assisting all users while restricting new service orders and upgrades to final authorization or approval of University Procurement Department.
- H. Ability to cancel service at any time due to lack of funding. This benefit must include all add-on services and upgrades.
- I. Annual equipment upgrades.
- J. Discount options for University students, faculty and staff for personal lines.

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This form must be completed and returned before any contract(s) will be issued by the University of North Alabama

QUOTE

All necessary information should be submitted as an attachment to this document

To be considered as a provider bid response must include:

- Detailed price plan options for voice, data, text, etc;
- A service plan explaining the structure created to service the University with appropriate technical as well as general customer service activity while restricting new equipment purchases and plan upgrades to a final approval process;
- Terms and Conditions for service flexibility based on funding, short term options, etc.
- Delivery commitment on equipment
- Instructions for porting existing phone numbers to a new line if necessary.
- Details of service strength and accessibility within Florence; within a 100 mile radius of Florence; the State of Alabama; nationally and globally.
- Discount options for UNA students, Faculty and Staff for personal wireless service.
- Details of sponsorship offer tied to major account agreement

Proposals should be clear, creative and specific to the University of North Alabama. Bidders are asked not to include a large package of marketing information that does not relate specifically to this proposal.

All Equipment must be FOB UNIVERSITY OF NORTH ALABAMA, FLORENCE, AL 35632-0001

For any questions regarding use or needed services

Contact the Director of Athletics, Mark Linder (256)765-4397; email mdlinder@una.edu

For questions regarding bid submission

Contact the Office of Procurement, Cindy Conlon (256)765-4293; email chconlon@una.edu

BIDDER'S NAME: _____ **BY:** _____
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