



University of North Alabama
Office of Procurement
UNA Box 5025
Florence, AL 35632
Phone: (256)765-4206
Fax: (256)765-4329

Bid No. 2012-11 For: NetApp Storage System

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INVITATION FOR BIDS:

Sealed Proposals for furnishing materials, equipment or services as described herein will be received at the Purchasing Department, Bibb Graves Hall, Room 21, University of North Alabama, Florence, Alabama, until 2:00 p.m. local time on November 8, 2011.

It is understood that the owner may accept any or all items at the prices listed in this proposal within a noted timeframes on the specification page. Time is of the essence to this bid and if delivery is not made within the time specified, the University reserves the right to cancel any order placed as a result of this bid. This bid may be withdrawn at any time prior to the scheduled time for the opening of bids, or any authorized postponement thereof.

DIRECTIONS FOR MAILING BIDS:

Do not place more than one bid in an envelope. Envelopes containing more than one bid may not be opened in time for a bid to be considered.

Envelopes containing bids must be sealed, marked and addressed as follows:

ADDRESSED TO:	(If via any postal service University of North Alabama Purchasing Department - Bid 2012-11 UNA M/S 5025 One Harrison Plaza Florence, AL 35632-0001	(If hand carry) University of North Alabama Purchasing Department - Bid 2012-11 Bibb Graves Hall, Room 21 One Harrison Plaza Florence, AL 35632-0001
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BID FOR: NetApp Storage System
Bid No. 2012-11

CAUTION – The above mailing address line, UNA Box 5025, is the address for the University of North Alabama Central Mail Room and is not part of the physical address for the University of North Alabama Purchasing Department. Envelopes or packages addressed to this box number may not be received in the Purchasing Department by the specified bid due date and time. It is the bidder's responsibility to ensure that the bid is received in the Purchasing Department by the date and time specified; no assumptions should be made in regard to an extension due to unforeseen circumstances of any kind, no due date or time will change without advance written notice from the Procurement Office.

Bidders are strongly cautioned to mail or ship bids to allow ample time for receipt in the Purchasing Department, not the Central Mail Room nor Central Receiving. Overnight or next day delivery services may not be adequate.

Bids received in the Purchasing Department after the specified date and time set forth above will not be considered and will be returned to the bidder

Bids will be opened in Bibb Graves Hall, Room 21 at 2:00 p.m. local time on November 8, 2011

Revised 1/30/08

BIDDER'S NAME: _____ **BY:** _____
Signed by Company Representative



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INSTRUCTIONS TO BIDDERS

1. All bidders are to submit bids on proposal forms furnished by the Director of Purchasing, University of North Alabama (forms enclosed). All bid forms are to be signed in all designated spaces by an authorized officer or employee of the bidder. Telephone bids will not be accepted. Bids submitted by "fax" machine will not be accepted. All bids are to be mailed or delivered in a sealed envelope.
2. All bidders shall base their proposals on the exact schedule of equipment, material or service specifications herein.
3. Pictures, descriptions, and specifications should accompany all bids when required or desirable. Samples may be required and, if so, shall be furnished free of cost to the Owner.
4. Reference to manufacturers, suppliers, catalog numbers, etc., is intended to set quality standards and does not preclude bids from others as long as quality standards are met. Offers of equal items shall state the brand and number or level of quality. Alternates will not be considered unless they conform to the specifications.
5. All bidders are required to submit unit prices and extended prices, where applicable, for each item bid. Where the unit price and the extended total price do not agree, the unit price shall prevail.
6. The Owner reserves the right to accept any or all items on any bidder's proposal at the unit price submitted. The Owner reserves the right to reject any and all bids and to waive informalities.
7. All prices submitted on the proposal are to be delivered prices to the University of North Alabama and shall not include any state or local sales tax.
8. Bidders should sign & return all pages of the complete bid to imply complete understanding and compliance with all bid requirements.
9. All questions should be directed to the Purchasing Office, University of North Alabama, UNA Box 5025, Florence, AL 35632-0001, phone 256/765-4206.
10. Should a bidder find discrepancies in, or omissions from the bid documents or should he be in doubt as to their meaning, he should at once notify the Owner who will send written instructions to all bidders.
11. Bids received after the bid opening date and time, or any authorized postponement thereof, will not be considered.
12. **EQUAL EMPLOYMENT OPPORTUNITY/U.S. FAIR LABOR STANDARDS ACT:** By signing this proposal, bidder certifies that bidder is in compliance with the nondiscrimination clause contained in Section 202, Executive Order 11246, as amended by Executive Order 11375, relative to Equal Employment Opportunity for all persons without regard to race, color, religion, sex, or national origin, and the rules and regulations prescribed by the Secretary of Labor, Veteran's Act 38USC4212, Section 503 - Rehabilitation act of 1973 Title I of the Americans with Disabilities Act of 1990 42USC12101, and that any and all goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof.
13. Verbal communication shall have no force or affect whatsoever toward this bid or the entire agreement. All parties represent that no promises, representations, or inducements have been made with respect to the subject matter of the bid nor a contract, except as specifically set forth herein. The bid or final contract can only be changed, altered, modified or amended by written agreement from both parties.

BIDDER'S NAME: _____ **BY:** _____
Signed by Company Representative



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PROPOSAL FORM

In compliance with the University of North Alabama **INVITATION FOR BIDS** and **INSTRUCTIONS TO BIDDERS**, the undersigned hereby proposes to furnish and supply items to the University of North Alabama, Florence, Alabama, in strict accordance with the **SCHEDULE** and **SPECIFICATIONS**.

The undersigned bidder/proposer hereby certifies that it, its officers, partners, owners, providers, representatives, employees, and parties in interest, including the affiant, has not in any way colluded, conspired, connived or agreed, directly or indirectly, with any other bidder/proposer, potential bidder/proposer, firm or person, in connection with this solicitation, to submit a collusive or sham bid/proposal, to refrain from bidding/proposing, to manipulate or ascertain the price(s) of other bidders/proposers or potential bidders/proposers, or to secure through any unlawful act an advantage over other bidders/proposers or the university.

The prices submitted herein have been arrived at in an entirely independent and lawful manner by the bidder/proposer without consultation with other bidders/proposers or potential bidders/proposers or foreknowledge of the prices to be submitted in response to this solicitation by other bidders/proposers or potential bidders/proposers on the part of the bidder/proposer, its officers, partners, owners, providers, representatives, employees, or parties in interest, including the affiant.

DATED: _____

COMPANY NAME: _____

BY: _____
(Signature)

(Typed or Printed Name)

(Title)

BUSINESS ADDRESS: _____

TELEPHONE: _____

Email Address: _____

TERMS: _____

If Bidder is a Corporation, write the State of Incorporation, and if a Partnership, give full name of partners, using space below.

BIDDER'S NAME: _____ **BY:** _____
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UNIVERSITY OF NORTH ALABAMA

VENDOR CERTIFICATION

PURSUANT TO ACT NO 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVER INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES IN ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEREBY CERTIFYING THEIR COMPLIANCE WITH ACT NO 2006-557. THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE.

Bidder here certifies full compliance with Act No. 2006-557:

Date: _____

Company: _____

Authorizing Signature: _____

Printed Name: _____

Title: _____

BIDDER'S NAME: _____ **BY:** _____
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State of Alabama
Disclosure Statement
(Required by Act 2001-955)

ENTITY COMPLETING FORM

Agreement Number

ADDRESS

CITY, STATE, ZIP

TELEPHONE NUMBER

()

STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD

ADDRESS

CITY, STATE, ZIP

TELEPHONE NUMBER

()

This form is provided with:

☐ Contract ☐ Proposal ☐ Request for Proposal ☐ Invitation to Bid ☐ Grant Proposal

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

☐ Yes ☐ No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of good or services previously provided, and the amount received for the provision of such goods or services.

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

☐ Yes ☐ No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

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2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.

Signature

Date

Notary's Signature

Date

Date Notary Expires

Act 2001-995 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

BIDDER'S NAME: _____ **BY:** _____
Signed by Company Representative



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This form must be completed and returned before any contract(s) will be issued by the University of North Alabama

SPECIFICATIONS / REQUIREMENTS

The University of North Alabama is seeking bids for the replacement of a NetApp storage system based upon the itemized specifications listed below for new NetApp products. *Note: any and all references to manufacturers, suppliers, catalog numbers, etc., are intended to set quality standards and for convenience and descriptive purposes. However, any bidder proposing a substitute must explain any differences and sufficient documentation must be included with the bid response to enable the University to determine if the item is acceptable for the purpose for which it is intended. Any alternate solution must include full and complete training for three administrators; must provide a full data migration solution acceptable to the University Computer Services Group; Must provide NFS, CIFS, iSCSI, and FC support directly from the box without requiring front gateways or a separate server; and must provide storage efficiency through de-duplication inside the "All-In-One Box" configuration (item3).*

Responsible bidders must meet at least the Platinum Level of Reseller for NetApp to be considered.

The University is a member of E&I, ALJP, and US Communities GPO and is entitled to any discounts they may offer. In addition UNA is eligible for GSA discounts whenever applicable.

All pricing must reflect delivered prices, no additional freight will be approved for shipment of equipment.

Award factors of this bid will be based upon the following parameters: Compatibility, Total Cost, Capabilities, and Serviceability. UNA reserves the right to choose the best option based on and all award factors.

Because of funding limitations, we request the price quoted be firm for 90 days after the bid opening date.

Information:

Host Name	OS	Type	Storage Attachment (FC, iSCSI, CIFS, NFS)	Speed of Connection	Amt Storage Allocated	Amt Storage Used
banapp1	Solaris 10	Sparc	FC	2GB FC	142GB	40 GB
banapptest	Solaris 10	Sparc	FC	2GB FC	126GB	42 GB
bandbtest	Solaris 10	Sparc	FC and NFS	2GB FC and 1GB Ethernet NFS	472GB	246 GB FC, 62 GB NFS
bandb	Solaris 10	Sparc	FC	2GB FC	676GB	342 GB
csbackup	Win Svr 2003	Intel x86	CIFS	1GB Ethernet	4.5 TB	2.6 TB
luminisdb	Solaris 10	Sparc	FC	2GB FC	345GB	47 GB
luministestdb	Solaris 10	Sparc	NFS	1GB Ethernet	211GB	42 GB
odstest	Solaris 10	Sparc	FC	2GB FC	449GB	77 GB
ods	Solaris 10	Sparc	FC	2GB FC	404GB	111 GB
unaportal	Solaris 10	Sparc	FC	2GB FC	117GB	62 GB
unagrid	Solaris 10	Sparc	NFS	1GB Ethernet	144GB	22 GB
selfserve	Solaris 10	Sparc	FC and NFS	2GB FC and 1GB Ethernet NFS	100GB	13 GB fc, 23 GB NFS

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Host Name	OS	Type	Storage Attachment (FC, iSCSI, CIFS, NFS)	Speed of Connection	Amt Storage Allocated	Amt Storage Used
selfserve_test	Solaris 10	Sparc	NFS	1GB Ethernet	50GB	20 GB
netbackup	Solaris 10	Sparc	NFS	1GB Ethernet	315GB	0 GB
ePrint	Linux	x86	NFS	1GB Ethernet	90GB	38 GB
5 VMWare Hosts	ESXi 4.1	VMWare ESXi	NFS	1GB Ethernet	3.9TB	1.5TB

Notes:

The above info is detailing what is in place today between current servers and our current NetApp FAS3020Cs.

The NFS traffic today runs over an isolated 1GB Ethernet network using Brocade Ethernet switches

The FC HBAs in the servers are Sun Storagetek PCI-X Enterprise 4Gb FC Host Bus Adapters. These are attached to Brocade SW4100s with 2Gb transceivers.

We are in the process of implementing a Cisco UCS Blade System and Brocade VDX switches for our VMWare Hosts.

This will allow us to do 10GBe. This may or may not be done by the time the new NetApp is in place.

QUOTE

Hardware

Item	Part #	Description	QTY	Unit Price	Ext. Price
1	DOC-32XX-C	Documents,32XX,-C	1		
2	DS4243-0748-24A-R5- C	DSK SHLF,24x2.0TB,7.2K,SATA,IOM3,-C,R5	1		
3	DS4243-1511-24S-R5- C	DSK SHLF,24x450GB,15K,3Gb SAS,IOM3,-C,R5	3		
4	FAS-V32XX-CHASSIS- R6-C	FAS/V32XX,Chassis,AC PS,-C,R6	1		
5	FAS3210A-IB-BASE-R6	FAS3210 HA System with Dual Cntrlr	2		
6	X1139A-R6-C	ADPT 2-Port Unified Target 10GbE SFP+ PCIe,-C	2		
7	X1970A-R5-C	Flash Cache 256GB PCIe Module,-C	2		
8	X6553-R6-C	Cable, OPT, 50u, 2GHz/KM, MM, LC/LC, 2M, -C, R6	4		
9	X6557-R6-C	Cable, SAS, QSFP-QSFP, Cu, 0.5m, -C, R6	6		

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10	X6558-R6-C	Cable, SAS, QSFP-QSFP, Cu, 2m, -C, R6	2		
11	X6559-R6-C	Cable, SAS, QSFP-QSFP, Cu, 5m, -C, R6	2		
12	X6560-R6-C	Cable, Ethernet, RJ45, CAT6, 0.5m, -C, R6	6		
13	X6561-R6-C	Cable, Ethernet, RJ45, CAT6, 2m, -C, R6	1		
14	X6562-R6-C	Cable, Ethernet, RJ45, CAT6, 5m, -C, R6	2		
15	X800-42U-R6-C	Cabinet Component Power Cable, -C, R6	16		
16	X870C-R6-C	Cab,Deep,Empty,No PDU,No Rails,-C	1		
17	X8712C-R6-C	PDU,1-Phase,12 Outlet,30A,NEMA,-C,R6	4		
18	X8778-R6-C	Mounting Bracket, Tie-Down, 32X0, -C, R6	1		
19	X877B-R6-C	Rail Kit II, Cab,-C,R6	5		
				Total Hardware Cost:	

Software

Itm	Part #	Description	QTY	Unit Price	Ext. Price
1	SW-3210A-COMP- BNDL-C	SW, Complete BNDL, 3210A, -C. Includes: iSCSI, FCP, CIFS, NFS, SnapRestore, SnapVault, SnapMirror, FlexClone, Snapdrive for Windows/Unix, SnapManager for Exchange, SQL, Sharepoint, Oracle, SAP, Virt Infra, Hyper-V	2		

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2	SW-3210A-ONTAP8-C	SW, Data ONTAP Essentials, 3210A, -C, Includes HTTP, one protocol, Dedup (ASIS), Nearstore, SyncMirror, Cluster Failover, MetroCluster, DSM/MPIO, MultiStore, FlexCache, System Mgr. Add note - Ops Mgr, Prov Mgr, Prot Mgr, Prot Mgr DR; OSSV	2		
3	SW-DFM-MGMTSVR-S	SW,DFM Management Server,Special	1		
4	SW-FLASH-CACHE-C	SW,Flash Cache,-C	2		
				Total Software Cost:	

Service

Item	Part #	Description	QTY	Unit Price	Ext. Price
1	M-CS-S-SSP-4R	NetApp 4Hour Parts Replacement and SW Subscription -	1		

Professional Services

Item	Part #	Description	QTY	Unit Price	Ext. Price
1	PS-IC	Professional Services - Infrastructure Computing To Install the NetApp Array	16 Hours		
2	PS-IC	Professional Services - Infrastructure Computing To Move Oracle Data	80 Hours		
3	PS-IC	Professional Services - Infrastructure Computing To Move Vmware Data	40 Hours		
4	PS-IC	Professional Services - Infrastructure Computing Documentation & Knowledge Transfer	24 Hours		
5	PS-IC	Professional Services - Infrastructure Computing Project Manager	24 Hours		
Total Professional Services:					

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Please attach:

- all warranty information;
- list of existing customers bidder is currently supporting with quoted product

Estimated Delivery after Receipt of Order: _____

FOB UNIVERSITY OF NORTH ALABAMA, FLORENCE, AL 35632-0001

For any questions regarding use or needed performance of this equipment

Contact Stephen Putman (256)765-4178; email jsputman@una.edu

For questions regarding bid submission

Contact the Office of Procurement, Cindy Conlon (256)765-4293; email chconlon@una.edu

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