According to the U.S. Bureau of Labor Statistics (2015), the average college graduate will hold 12-15 jobs in their lifetime. Sociology is a skill-rich major that prepares students for a wide variety of jobs.

**TOP 10 SKILLS employers say they seek, according to Forbes**

1. **Teamwork and collaboration**
   - Ability to work on a team
   - How to work with others toward a common goal, creating a positive working atmosphere and supporting others to combine individual strengths to enhance team performance.

2. **Decision-making and problem-solving**
   - Ability to make decisions and solve problems
   - How to examine the nature of a problem, evaluate alternatives, propose viable solutions and determine the outcome of the various options.

3. **Planning and organization**
   - Ability to plan, organize and prioritize work
   - How to plan projects, events and programs; organize information, people or things in a systematic way; ability to establish priorities and meet deadlines.

4. **Interpersonal skills**
   - Ability to communicate effectively with people inside and outside of an organization
   - How to effectively communicate and engage with people from a wide range of cultures and backgrounds; ability to empathize with others; ability to give feedback in a constructive way; ability to resolve conflicts that stem from different perspectives or interests.

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8. **Analytical skills**
   - Ability to obtain and process information
   - How to synthesize information and ideas; ability to draw specific conclusions from a set of general observations or from a set of specific facts.

9. **Active listening skills and adaptability**
   - Ability to sell and influence others
   - How to quickly build rapport with clients; ability to ask and respond to questions effectively; ability to make others feel relaxed and build trust.

10. **Research**
    - Ability to communicate with people inside and outside of an organization
    - How to efficiently use word processing, graphics and multimedia, spreadsheets and databases.

**SKILLS LEARNED IN THE SOCIOLOGY MAJOR**

- **Teamwork and collaboration**
- **Decision-making and problem-solving**
- **Planning and organization**
- **Interpersonal skills**
- **Analytical skills**
- **Active listening skills and adaptability**
- **Research**
- **Computer proficiency**
- **Advanced writing and editing**
- **Customer service skills**
- **Technical knowledge related to the job**
- **Active listening skills and adaptability**
- **Research**
- **Computer proficiency**
- **Advanced writing and editing**
- **Customer service skills**

**Family, Social and Community Services**

*Salary range $33,050 – $77,360*

**Job Titles:**
- Case Manager; Child/Family Advocate; Family Resource Coordinator; Foster Care or Adoption Professional; Housing Officer; Activity/Recreation Coordinator; Volunteer Coordinator; Youth Services Worker; Crisis/Hotline Worker; Clergy, Pastoral Care

**Policy and Law**

*Salary range $40,800 – $90,880*

**Job Titles:**
- Politician; Juvenile Services Specialist; Probation Officer; Victim Advocate; Foreign Service Officer; Community Organizer

**Education and Training**

*Salary range $39,600 – $97,160*

**Job Titles:**
- Certified Family Life Educator (CFLE); Extension Agent; Family Resource Coordinator; Preschool Teacher; After School Program Worker; Birth to Three Service Coordinator; Adult Education Services Provider

**Communications and Business**

*Salary range $48,490 – $101,800*

**Job Titles:**
- Human Resource Specialist; Family Financial Counselor; Student Affairs Professional; Real Estate Agent; Insurance Broker; Pharmaceutical Sales; Public Relations

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**INTRODUCTORY SOCIOLOGY**

(also meets a General Education requirement)